

Energy Sales Consultant - London SW18

- Basic gross pay: £25,000 + commission (£35k OTE)
- Office-based (SW London).
- Full-time (Mon-Fri / 9:00am-5.30pm)
- 1 year experience in sales role - ideally in energy or utilities.

Nationwide Utilities is one of the longest established energy consultancies in the UK and we are looking to expand our team so we can help businesses with their energy challenges. We are currently seeking a motivated professional to join the team as a business energy sales consultant to join the team.

Role Responsibilities:

You will be tasked with contacting companies to discuss their business energy challenges, with a view to setting up appointments to speak with our commercial consultants who will then endeavour to sell them our solutions.

You will have excellent communication skills, strong drive, and perseverance to achieve the desired outcome. Successful applicants will receive further training and guidance from some of the leading experts in their field.

The successful candidate will have

- The ability to discuss commercial energy consultancy at all level
- Have gained a year of experience working in a sales role, ideally within utilities or energy.
- Organisational skills and be able to maintain the CRM system (HubSpot)
- Some basic understanding of the energy market
- A consultative approach to delivering energy solutions to meet the client's needs
- Ability to sell and book in appointments
- Proven record of hitting individual targets
- Strong commercial awareness

www.nationwideutilities.com

Job Type: Full-time



Salary: £25,000.00-£35,000.00 per year

Schedule:

- 8 hour shift

Supplemental pay types:

- Bonus scheme
- Commission pay

Ability to commute/relocate:

- Earlsfield, SW18 4RL: reliably commute or plan to relocate before starting work (required)

Experience:

- Sales: 1 year (required)